

Board of Directors  
B.F.Goodrich Canada Limited

Robert O. Auger, Vice-President & Director of  
Mfg. & Eng. Services

M. Edward Bailey, Vice-President and General  
Manager of Commercial Products

Walter S. Lodge, Vice-President and General Man-  
ager of Chemicals

Peter B. Mason, President

Thomas B. Nantz, Executive Vice-President, The  
B.F.Goodrich Company

R.R. (Rusty) Tartaglia, Vice-President & Director  
of Tire Marketing

Anton Vittone, Jr., Executive Vice-President, The  
B.F.Goodrich Company

Fred B. Warburton, Vice-President, Finance and  
Administration

## Financial Summary of Operations

**B.F.Goodrich Canada Limited**

**1975**

The logo is a blue shield-like shape with a white border. Inside the shield, the text "B.F. Goodrich" is written in a white, serif font.

**B.F. Goodrich**

## BFG CANADA

Performance of B.F. Goodrich Canada Limited was adversely affected in 1975 by the general economic recession in Canada which was greater than anticipated and which affected industries of particular importance to the company. Major labour disruptions in Canada's extractive industries, reduced housing starts and high inventories resulted in greatly reduced manufacturing activity.

Although much was done to reduce costs during the year, the underutilization of our production capacities affected profitability far beyond the impact produced by reduced sales levels.

Net trade sales totalled \$151.18 million, down \$12.34 million or 7.5% below the record sales year of 1974. Net income for the year was \$1.54 million compared with \$6.58 million the previous year.

The modest dividends of \$324,068 paid in the previous six years were again paid to shareholders leaving the remaining \$1.21 million to be retained in the business. Capital investments for the year were \$4.42 million, allocated largely to continued radial tire expansion, increased high pressure hose capacity and improved health environment in our manufacturing locations.

The economy of the industries within which BFG Canada participates is improving significantly and this has already been reflected in improved utilization of our company's manufacturing facilities. This situation should permit a return to more satisfactory sales and income levels.

BFG Canada favours the Government's anti-inflation efforts and equally espouses a free market system and the necessity to produce an adequate return on both the capital and human effort invested in a business.

Effort is being made by our management, including representation to the Anti-Inflation Board when necessary, to obtain a proper return on the efficient utilization of our company's assets.

BFG Canada celebrated its 50th anniversary as a Canadian corporation in 1975, a year which noted several officer changes within the organization. Anton Vittone, Jr., a Director and Executive Vice-President of The B.F. Goodrich Company, was elected Chairman of the Board of B.F. Goodrich Canada Limited. He succeeds Gerard Alexander, resigned.

M. Edward Bailey, a Director and Vice-President, was appointed General Manager Commercial Products. Walter S. Lodge was elected a Director and Vice-President and appointed General Manager Chemicals. Fred B. Warburton, formerly Director of Finance and Administration, was appointed a Director, Treasurer, and Vice-President Finance and Administration. Jack D. Barker, Manager of Legal and Tax Services was elected Secretary of the company.

During 1975 BFG Canada directly employed more than 3,000 men and women in seven separate manufacturing locations and in branch offices and stores across Canada. They marketed thousands of products through many loyal BFG dealers and distributors to valued customers in many walks of life. To these people, and our suppliers and customers we express our sincere thanks and appreciation.

On behalf of the Board of Directors:

ANTON VITTORE  
Chairman

PETER B. MASON  
President



*File*

**B.F. Goodrich Canada Limited**

**BALANCE SHEET**

December 31

**ASSETS**

**Current Assets**

	1975	1974
Cash	\$ 319,000	\$ 2,047,000
Accounts and Notes Receivable		
Less: Allowances for Doubtful Accounts	20,126,000	19,398,000
Recoverable taxes on Income	1,005,000	—
Inventories	43,555,000	43,498,000
Prepaid Expenses	3,332,000	493,000
<b>TOTAL CURRENT ASSETS</b>	<b>68,337,000</b>	<b>65,436,000</b>
Notes Receivable and Investments	1,086,000	1,072,000
Deferred Charges	1,332,000	—

**Property**

Land, buildings, machinery, equipment and leasehold improvements	92,480,000	88,296,000
Less: Allowances for depreciation and amortization	52,785,000	48,665,000
<b>TOTAL NET PROPERTY</b>	<b>39,695,000</b>	<b>39,631,000</b>
	<b>\$ 110,450,000</b>	<b>\$ 106,139,000</b>

**LIABILITIES AND SHAREHOLDERS' EQUITY**

**Current Liabilities**

Notes Payable and Bank Loans	\$ 22,573,000	\$ —
Accounts Payable and Accrued Expenses	20,572,000	36,718,000
Federal and Provincial Taxes on Income	42,000	861,000
Long-Term Debt Payable within one year	3,825,000	1,558,000
<b>TOTAL CURRENT LIABILITIES</b>	<b>47,012,000</b>	<b>39,137,000</b>
Long-Term Debt Payable after one year	8,774,000	14,714,000
Deferred Income Taxes	7,828,000	6,664,000
Shareholders' equity		
Contributed surplus	2,544,000	2,544,000
Common stock (Without par value)		
Authorized 25,000 shares		
Issued 24,458	4,584,000	4,584,000
Income retained in the Business	39,708,000	38,496,000
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>46,836,000</b>	<b>45,624,000</b>
	<b>\$ 110,450,000</b>	<b>\$ 106,139,000</b>

**STATEMENT OF INCOME**

Year Ended December 31

	1975	1974
Net Sales	\$ 151,184,000	\$ 163,524,000
Other Income — Net	218,000	304,000
	151,402,000	163,828,000
Deduct:		
Cost of Products Sold, Selling and General Administrative Expenses	145,640,000	149,306,000
Interest Expense	3,191,000	2,896,000
Federal and Provincial Income Taxes	1,035,000	5,045,000
	149,866,000	157,247,000
<b>NET INCOME</b>	<b>\$ 1,536,000</b>	<b>\$ 6,581,000</b>

**STATEMENT OF SHAREHOLDERS' EQUITY**

	Contributed Surplus	Common Stock	Income Retained in the Business
Balance at December 31, 1974			
Shares	—	24,458	—
Dollars	\$ 2,544,000	\$ 4,584,000	\$ 38,496,000
Add: Net Income for the year 1975	—	—	1,536,000
Deduct: Cash Dividends Paid	—	—	( 324,000)
Balance at December 31, 1975	<u>\$ 2,544,000</u>	<u>\$ 4,584,000</u>	<u>\$ 39,708,000</u>

B.F. Goodrich Canada Limited is the nation's most diverse rubber and plastics company. B.F. Goodrich products are at work throughout the world.

- VINYL RESINS AND COMPOUNDS
- CONSTRUCTION ADHESIVES – INTERIOR AND EXTERIOR
- TRIPLE ACTION SKID CONTROL SYSTEMS
- CARPET CUSHION
- INDUSTRIAL HOSES – ALL TYPES
- VINYL EXTRUSIONS – RIGID, FLEXIBLE INCLUDING WATERSTOP
- TRANSMISSION AND V-BELTS FOR INDUSTRY FLEXARCTIC PETROLEUM DELIVERY HOSE
- RUBBER AND VINYL PACKAGING MATERIALS
- FURNITURE CUSHIONING – LATEX AND URETHANE FOAM
- GASKETING – RUBBER AND VINYL
- CUSTOM RUBBER MOLDED AND EXTRUDED PRODUCTS
- TIRES AND TUBES FOR PASSENGER CARS, TRUCKS, AIRPLANES, OFF-THE-ROAD VEHICLES, TYRFIL
- AUTOMOTIVE BELTS AND ACCESSORIES
- AEROSPACE WHEELS, BRAKES AND DE-ICERS
- GRINDING MILL LINERS
- ROLL COVERINGS
- DOCK FENDERS
- .... AND HUNDREDS OF OTHERS

## B.F. Goodrich Canada Limited

Executive Offices, Kitchener, Ontario  
(519) 742-3641

### Manufacturing Plants

BFG Cellular Products Plant	BRAMALEA, Ontario
BFG Chemical Canada	NIAGARA, Ontario
BFG Cellular Products Plant	N. VANCOUVER, B.C.
BFG Chemical Canada	SHAWINIGAN, Quebec
BFG Cellular Products Plant	WATERVILLE, Quebec
BFG Commercial Products Plant	KITCHENER, Ontario
BFG Silvertown Tire Plant	KITCHENER, Ontario

### Branch Offices

CALGARY, Alberta	3500-7th Street S.E.
EDMONTON, Alberta	6035-97th Street
MONCTON, N.B.	51 Ridout Street
MONTREAL 309, Quebec	5430 Ferrier Street
TORONTO, Ontario	50 Jutland Road
VANCOUVER 12, B.C.	3434 Cornett Road
WINNIPEG, Manitoba	1111 Ellice Avenue

### Recap Plants

MONTREAL, Quebec	5430 Ferrier Street
WESTON, Ontario	11 Wilby Crescent
WINNIPEG, Manitoba	1111 Ellice Avenue